



Konstantinos Spyropoulos



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landscape



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My values

“The World is not Enough”

James Bond,
British agent_

“There is nothing permanent, except change”

Heraclitus, Greek Philosopher_

“That which does not kill us makes us stronger”

Friedrich Nietzsche,
German philosopher_

Prometheus Unbound
“Fate, Time, Occasion,
Chance and Change?
To these...All things are subject”

P.B. Shelley, British writer_

“7 Things That You Can't Have Without

- Wealth without work
- Pleasure without conscience
- Knowledge without character
- Commerce without morality
- Science without humanity
- Worship without sacrifice
- Politics without principle”

Mahatma Gandhi, Indian Leader_

“Big results require big ambitions.”

Heraclitus,
Greek Philosopher_

Personal Career Milestones

3M



Sep, 1st 1999

Greece
Specialty Materials
Sales Rep

Apr, 2001 – Dec, 2002

Greece
Personal Safety
S&M Supervisor

Jan, 2003 – Dec, 2004

Greece
Safety, Security & Professional Services
Country Business Leader (CBL)

Jan, 2005 – Dec, 2006

Greece
Industrial & Transportation, Electro & Communications, Display & Graphics Safety, Security & Professional Services
CBL

Jan, 2007 – Sep, 2011

Greece
Industrial & Transportation, Electro & Comm/ations
CBL

Oct., 2011 – Apr, 2015

Central East Europe Area (CEE)
Abrasives Systems Division
Business Development Manager (BDM)

Apr, 2015 – Dec, 2015

Middle East & Africa Area (MEA)
Industrial Business Group (IBG)
Area Business Group Leader

Jan, 2016 – Jan, 2018

Gulf & Africa
All Business Groups
Strat Planning & Execution Leader

Jan, 2018 – Oct, 2019

South East Europe (SEE)
All Business Groups & All Functions Integration Manager

Jan, 2018 – Oct, 2019

NOVACEL HELLAS LTD
Enterprise Operations & New Business Ventures LEADER

Today
INVESTIO

Jan, 1st 1991

Greece, HEINEKEN

Engineering Dept
Engineer Trainee

Jan, 1994 – Feb, 1997

Greece, CHEMTRAD SA

Plastics & Elastics Dept
Sales Rep

Mar, 1997 – Aug 1999

Greece, A.HATZOPOULOS SA

Flexible Food & Other Packaging
Athens Sales Office, Sales Manager

KONSTANTINOS SPYROPOULOS



Education

- “Artificial Intelligence: Implications for Business Strategy”, MIT SLOAN, 2019 short term program
- “Leading Strategic Growth”, Columbia University, 2018 short term program
- Hands-on & on-the-job continuous training within 3M
- National Technical University of Athens Bachelor's degree, Chemical Engineering (1984 - 1989)

Top 5 Industry Knowledge Skills

- Business Planning
- Business Strategy
- Strategy
- Market Analysis
- Marketing Strategy

Top Interpersonal & Other Skills

- Leadership
- Cross-functional Team Leadership
- Management
- Negotiation
- New Business Development

Publications

- "Thermophysical properties of n -Alkanes from C1 to C20 and their prediction for higher ones" presented and published in 1989 Thessaloniki International Thermodynamics Forum

Volunteering

- ActionAid Sponsor
- MSF Sponsor

Languages

- English (Full Professional)
- Greek (Native or Bilingual)

Important to me

Doing
BUSINESS

Meaningful work

ΕΣΩΤΕΡΙΚΟΣ ΚΥΚΛΟΣ
INNER CIRCLE

Family & Friends

In 2021
working on
developing

RECOGNITION

Recognition, achievement,
sense of accomplishment

WELL BEING

Physical,
Spiritual,
Emotional, Social

CHANGE
AGILITY

SECURELY
INDEPENDENT

Financial stability &
improvement

PHILANTHROPY

PERPETUAL MENTALITY
GROWTH

Education, Development

- Leadership communication & global cultural agility
- Data Analytics & Artificial Intelligence for Business Implications
- Physical well being
- Language skills
- Poverty support
- Brain capacity





My incentives My ambitions

- 1 Be useful to my customers
- 2 Care for colleagues
- 3 Support my managers
- 4 Be valuable to my company
- 5 Contribute to society
- 6 Respect environment